

FLEETMATICS REVEAL+

Enterprise-class Telematics

BY THE NUMBERS

Founded in 2004

Publicly traded – NYSE: FLTX

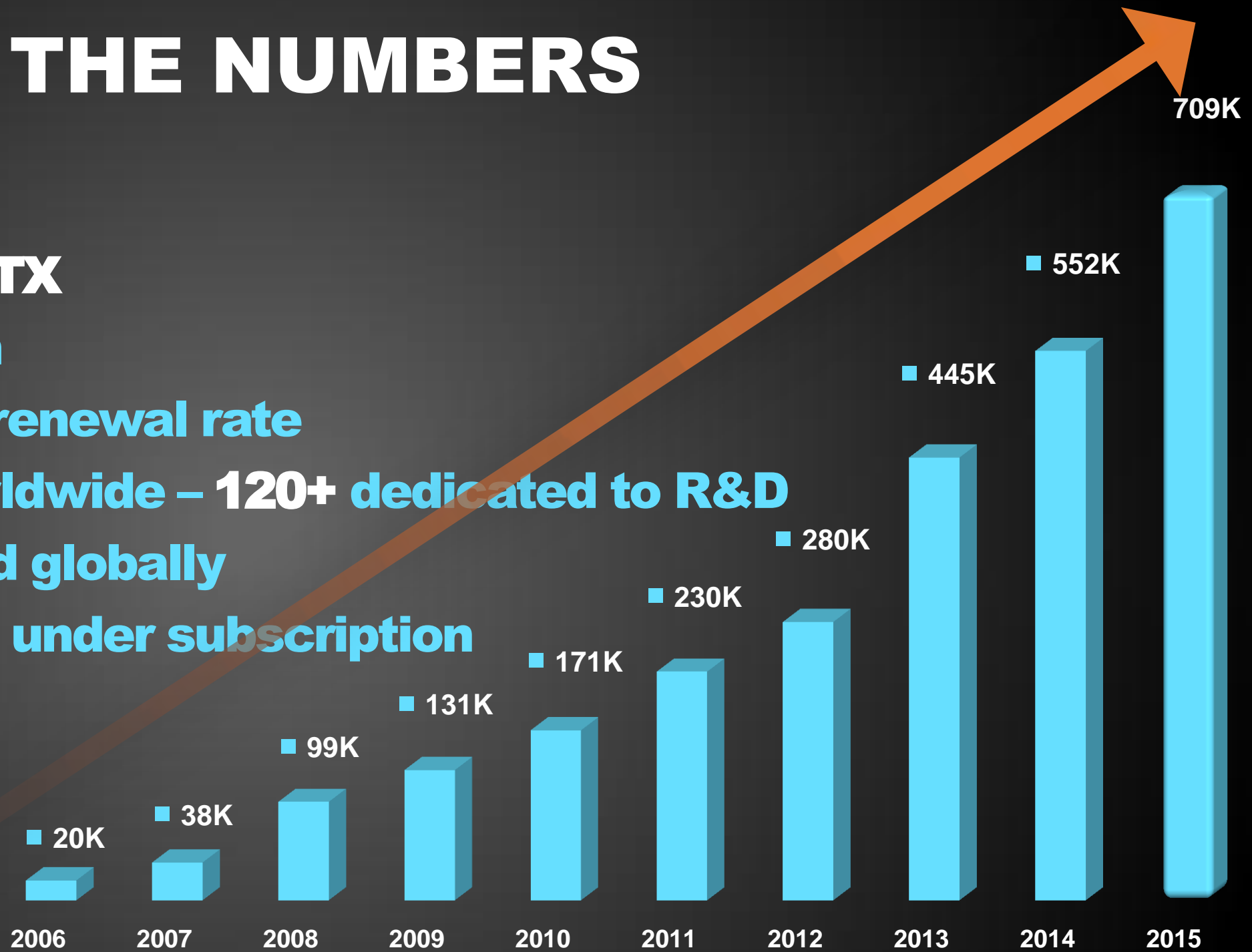
22% Y-O-Y revenue growth

96% Enterprise customer renewal rate

Over 1,100 employees worldwide – 120+ dedicated to R&D

35,000 customers serviced globally

709,000 vehicles currently under subscription



What can you learn from 2nd time Telematics system buyers?

Results Matter

Ease of Use

Tools for Executives, Managers , Supervisors & Field Team/drivers

Driver Vehicle Link

Adapts to Organizational Structure

Integrated –Automated Administration

Scalability

Answers not just data

Partnership & Best Practices

Results Guidance / Programs with proven results

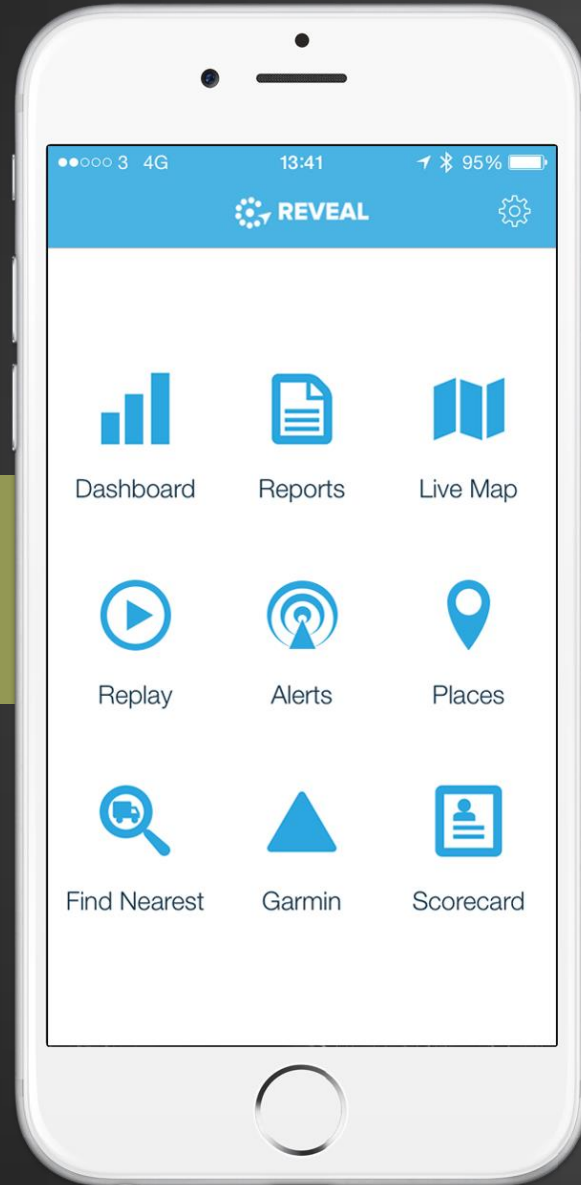
MOBILE



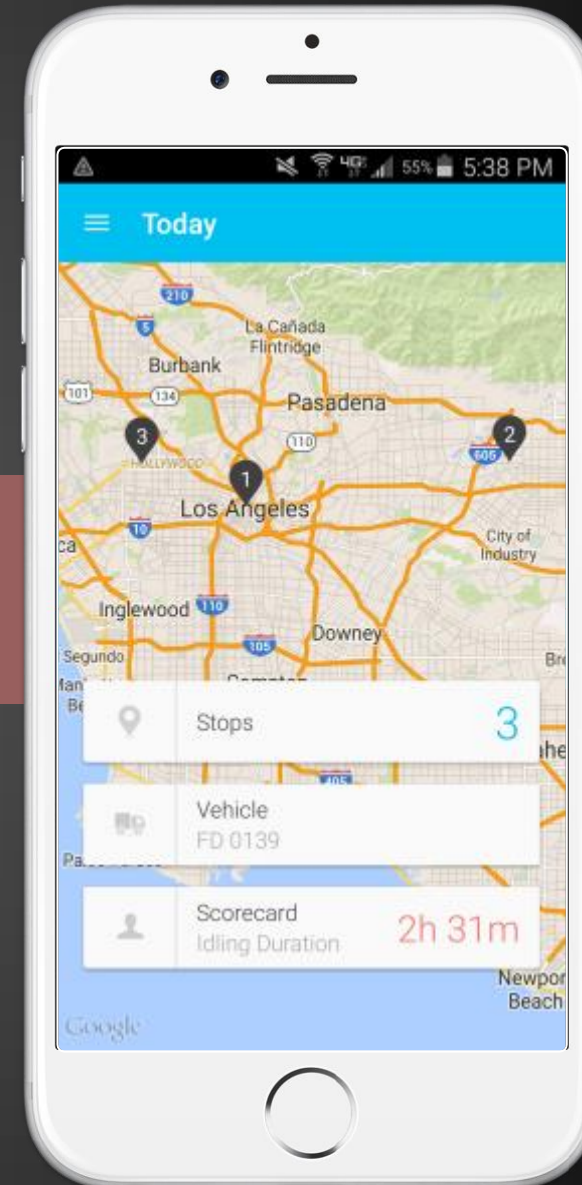
2015 Fleetmatics sales conference



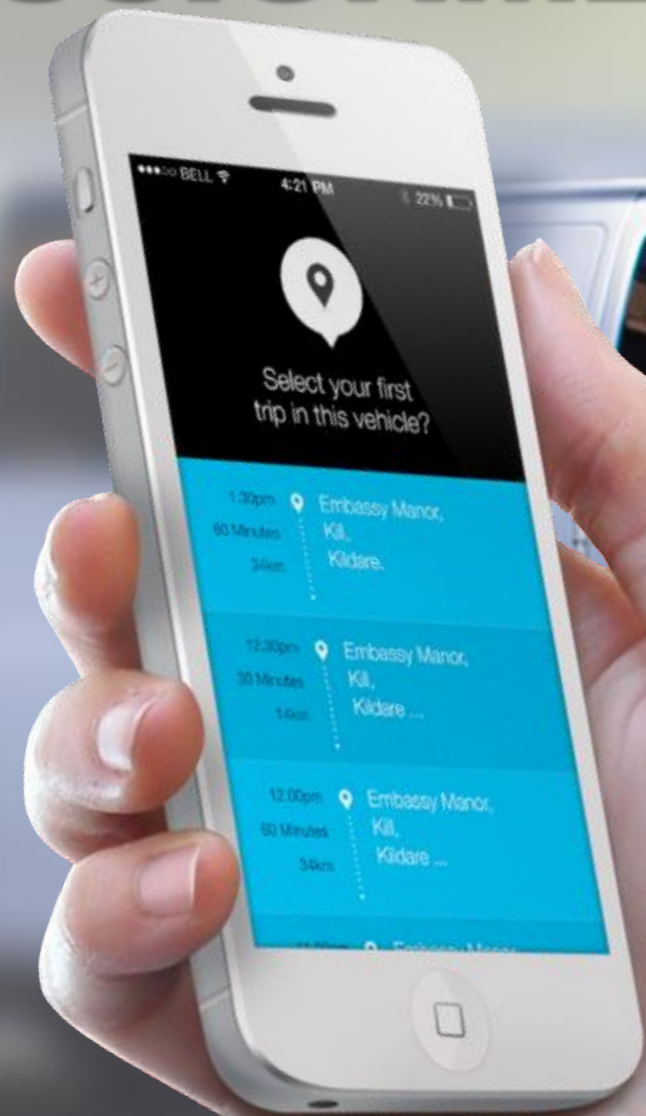
MANAGER APP



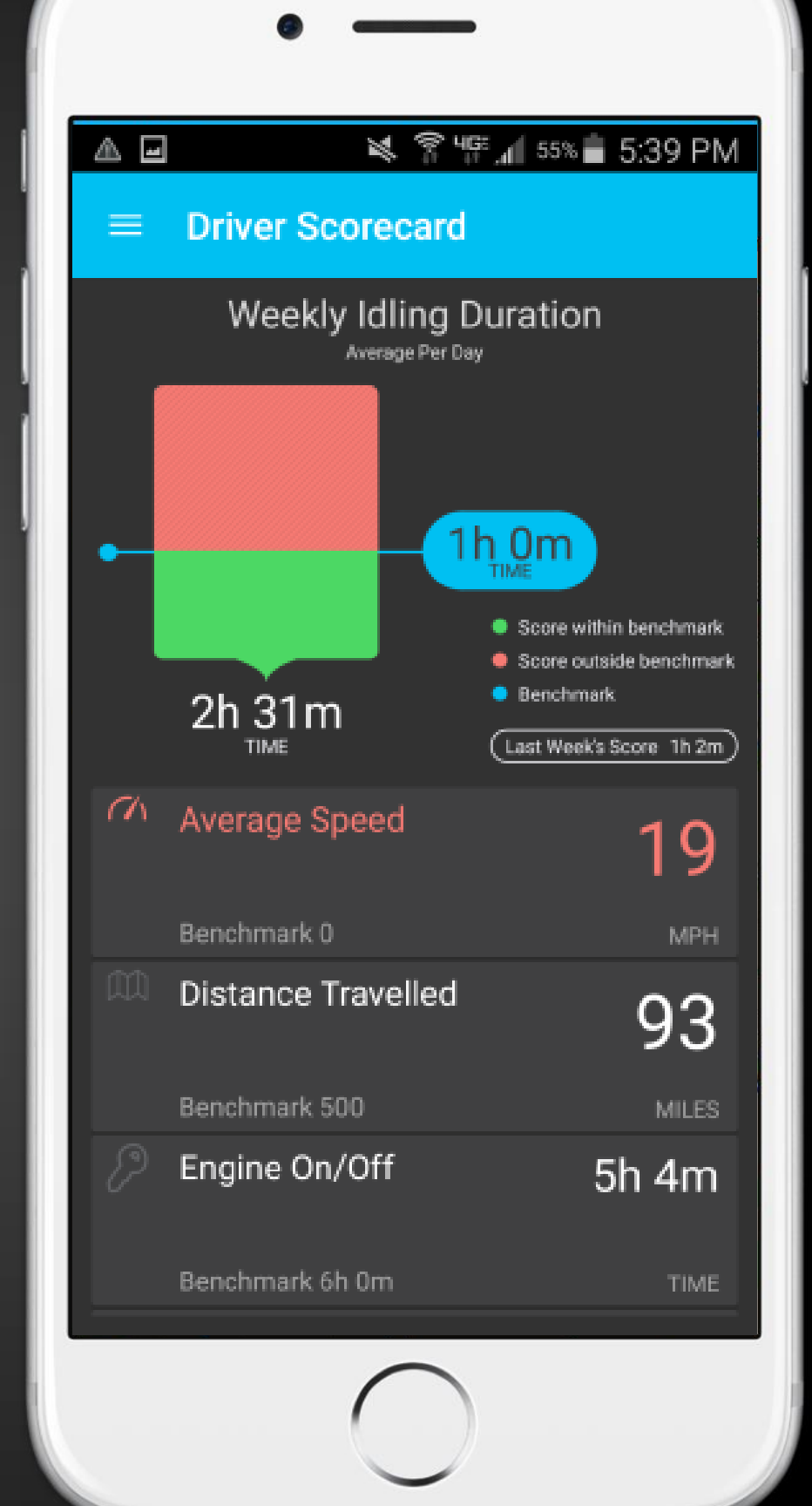
FIELD APP



INTELLIGENT DRIVER ASSIGNMENT



DRIVER SCORECARD



Integrated Fuel card Reporting. Card cloning and potential fraud is pointed out.

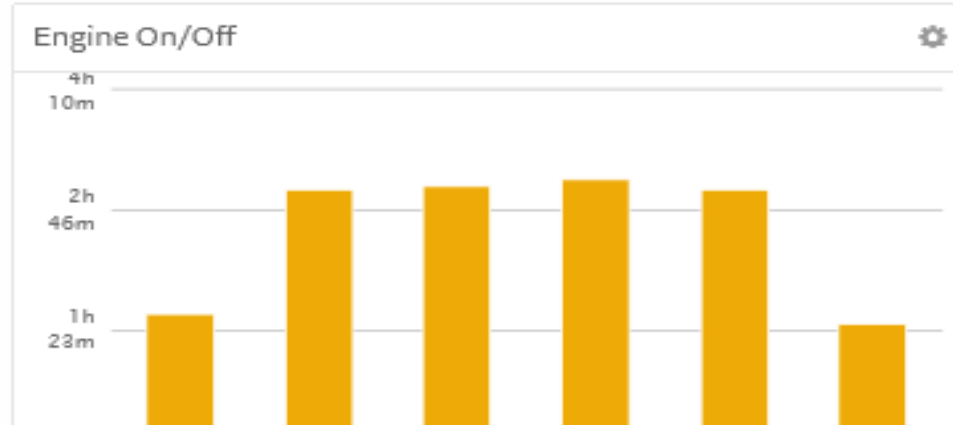
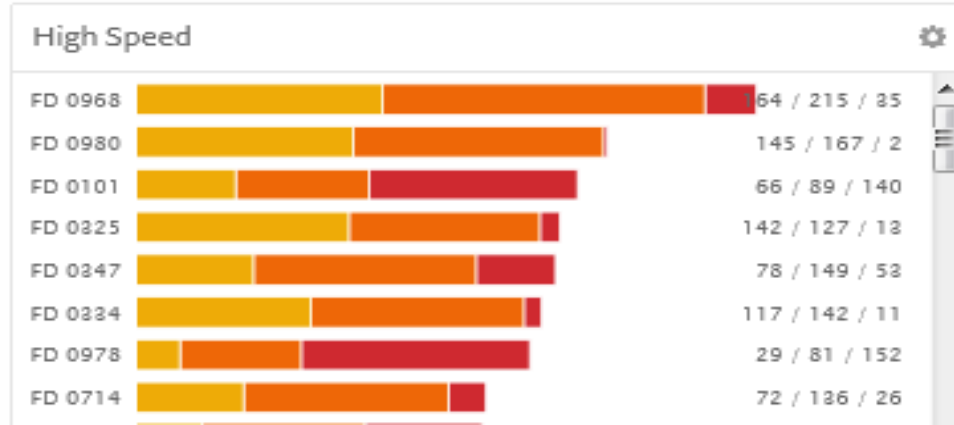
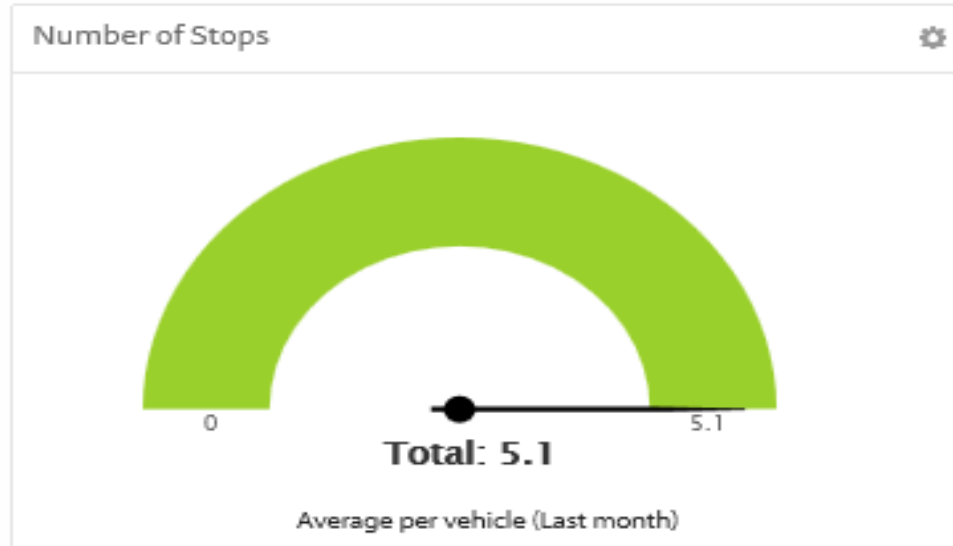
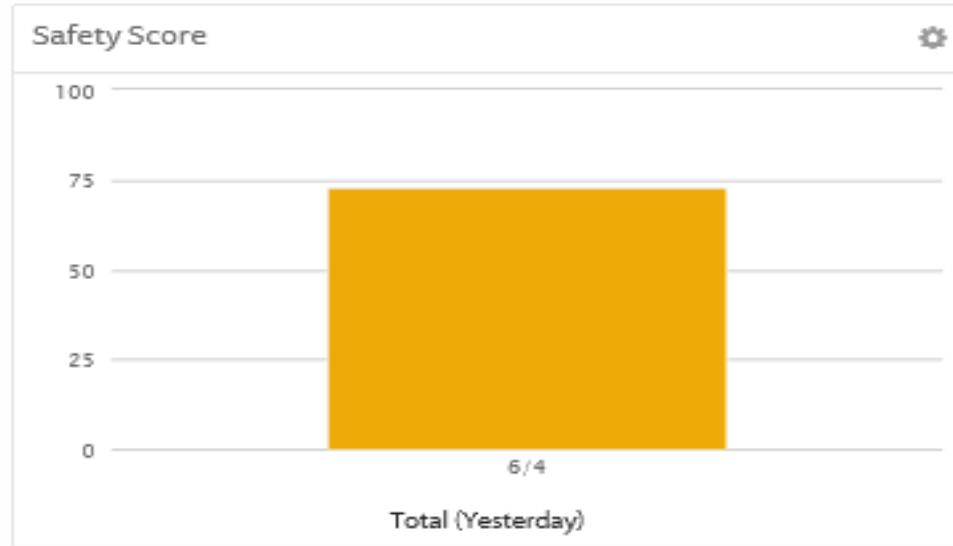
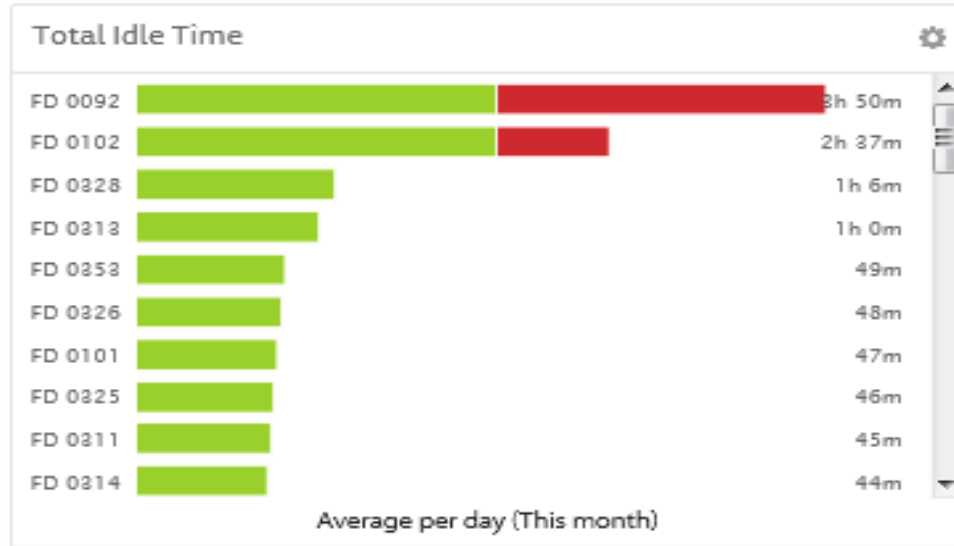
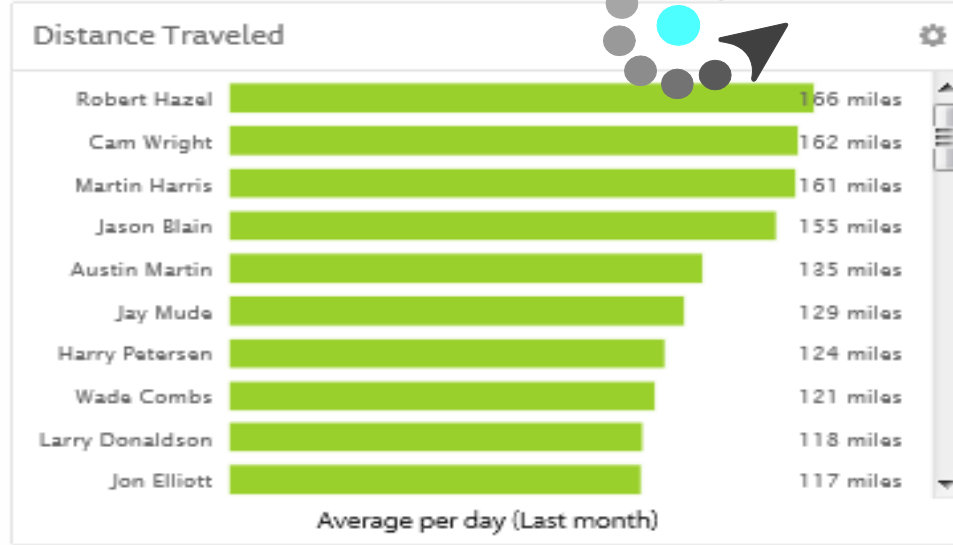
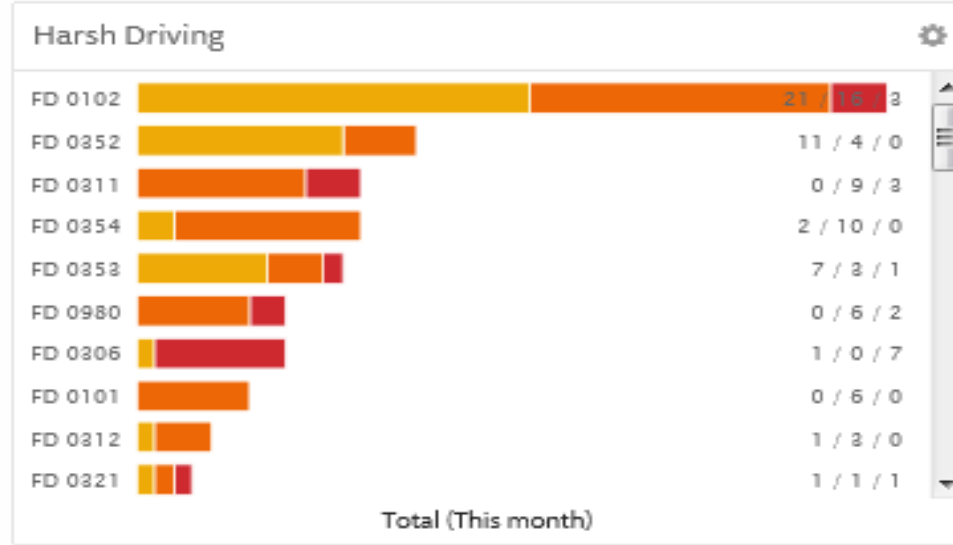
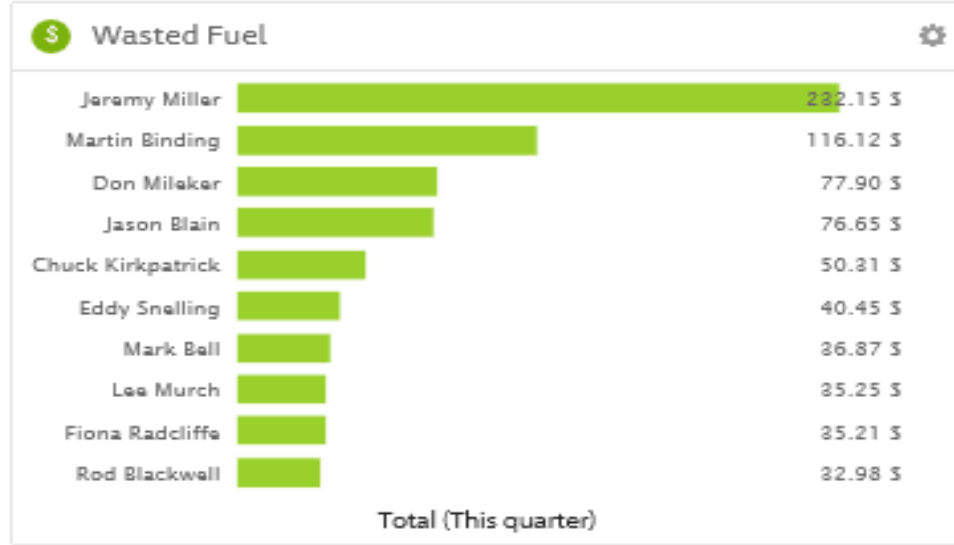
Fuel Slippage Report

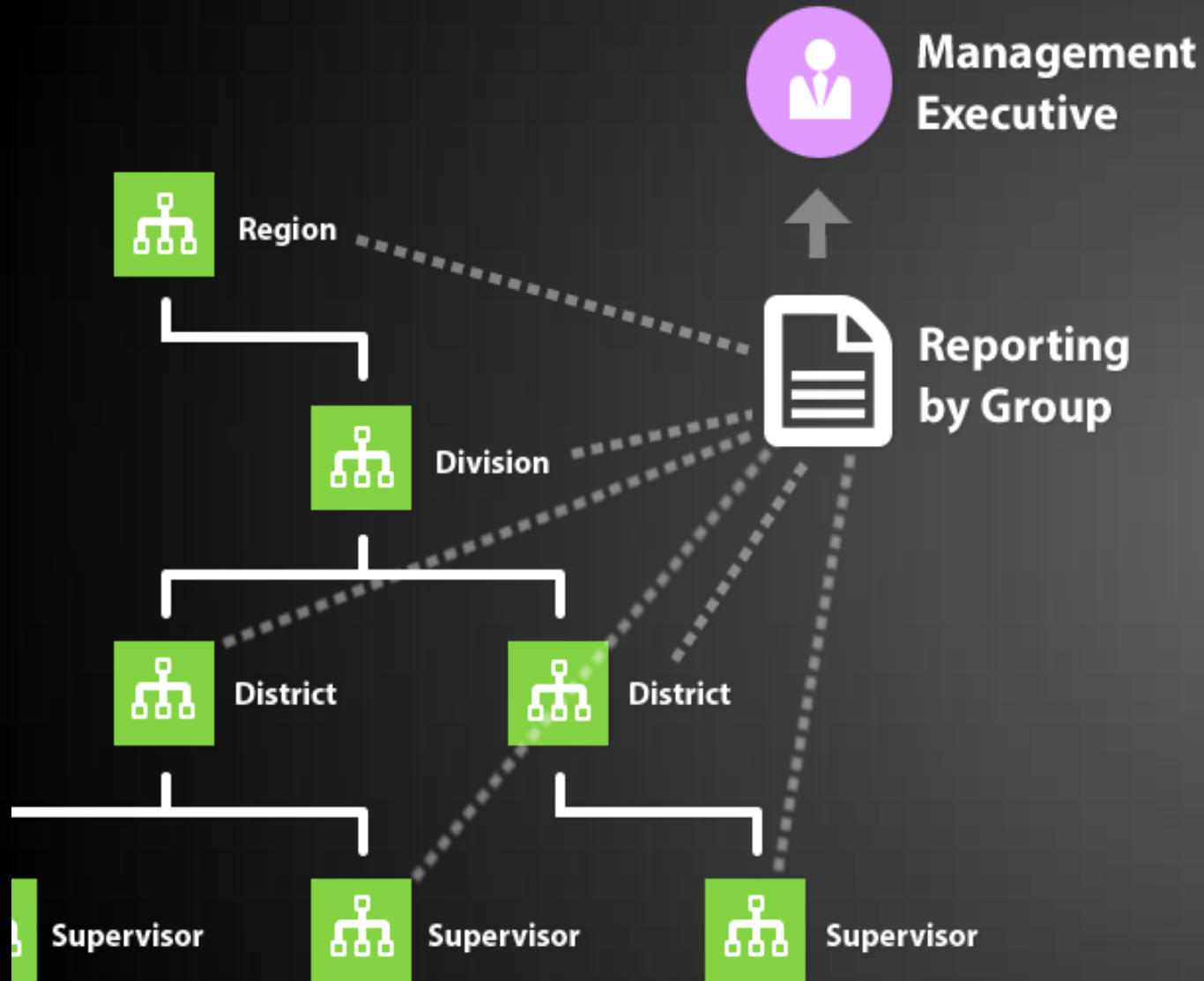
10/01/2011 12:00 AM - 12/30/2011 12:00 AM

Time Zone: User

Vehicle Name	Driver Name	Date of Purchase	Location Name	Address of Location	Gallons of Fuel Purchased	\$/gallon USD	Description of Incident	Links to Additional Data
Bucket 101	Capps, Jacob	10/09/2011 10:33 PM MDT	Chevron	8779 Main Honor, MI 49640	21.00	\$75.60 (\$3.86/ gallon)	<p>Vehicle was not at the fuel site within an hour of the purchase time Vehicle was 618.48 mi away at: 301-399 Ray Ave Schenectady, NY 12304 Reported: 10/7/2011 7:34:00 PM MDT</p>	Breadcrumb Trail Purchase Details
Bucket 101	Capps, Jacob	10/15/2011 3:26 PM MDT	Conoco	15 Manning Blvd Albany, NY 12203	63.00	\$248.85 (\$3.95/ gallon)	<p>Vehicle was not at the fuel site within an hour of the purchase time Vehicle was 10.25 mi away at: 300-398 Ray Ave Schenectady, NY 12304 Reported: 10/14/2011 7:10:00 PM MDT</p> <p>Excessive Fuel Purchase Vehicle purchased 18.00 Gallons of excessive fuel worth \$71.10 (vehicle capacity is 45.00 Gallon)</p>	Breadcrumb Trail Purchase Details
Bucket 102	Carswell, Arnie	10/12/2011 3:59 PM MDT	Conoco	15 Manning Blvd Albany, NY 12203	25.40	\$98.55 (\$3.88/ gallon)	<p>Vehicle was not at the fuel site within an hour of the purchase time Vehicle was 05.23 mi away at: 10 Daniel St Rensselaer, NY 12144 Reported: 10/11/2011 4:56:29 PM MDT</p>	Breadcrumb Trail Purchase Details
Bucket 102	Carswell, Arnie	10/18/2011 4:03 PM MDT	Mobile	Wolf Rd Albany, NY 12211	64.00	\$254.72 (\$3.98/ gallon)	<p>Vehicle was not at the fuel site within an hour of the purchase time Vehicle was 09.42 mi away at: 30-32 Voyage Dr Glenmont, NY 12077 Reported: 10/18/2011 4:01:38 PM MDT</p> <p>Excessive Fuel Purchase Vehicle purchased 24.00 Gallons of excessive fuel worth \$95.52 .</p>	Breadcrumb Trail Purchase Details

Your Dashboard that automatically measures performance against your Goals-

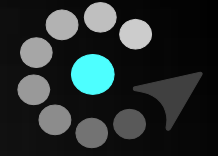




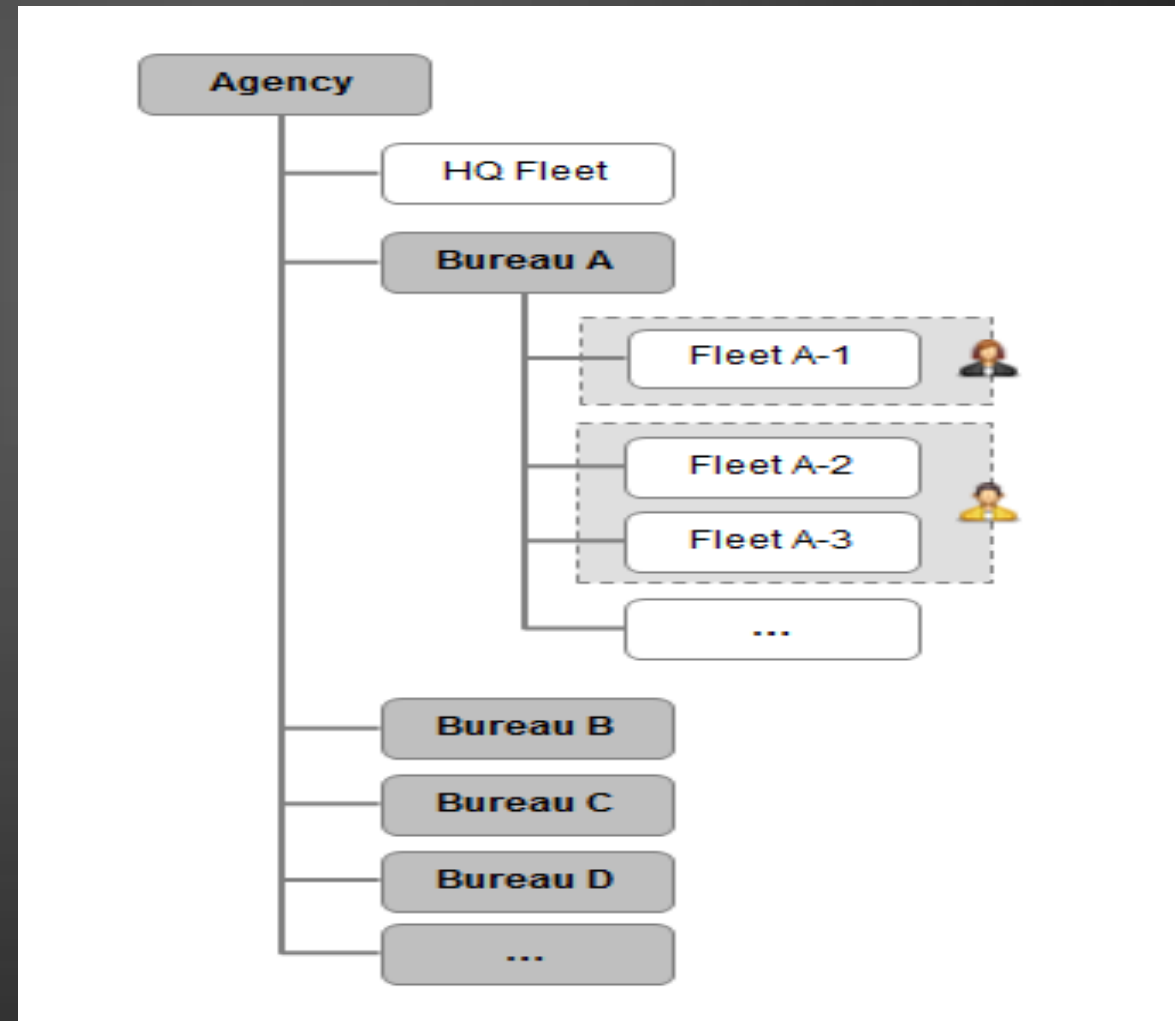
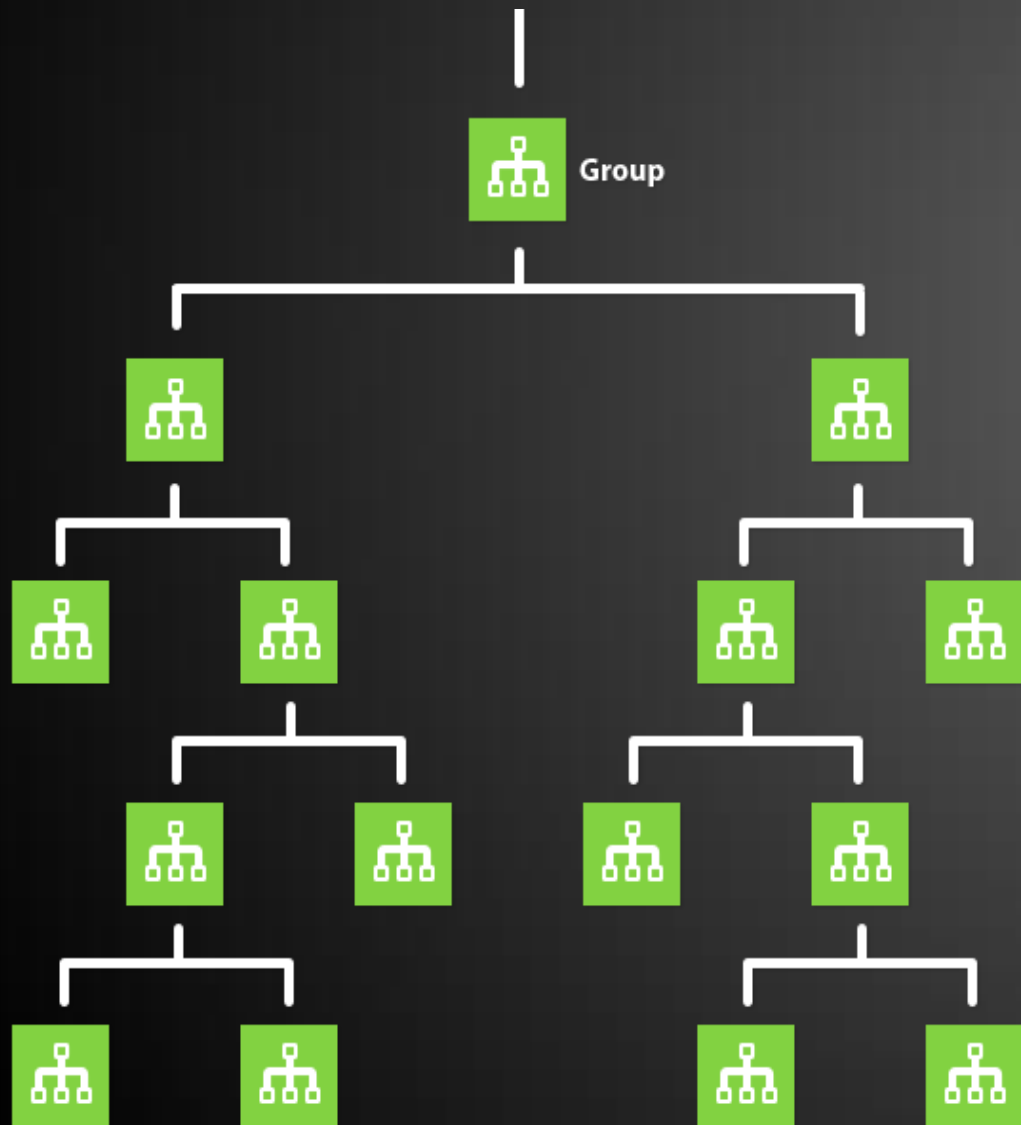
Execs Need the Big Picture

- Reporting rolls up to sub-totals by groups through the hierarchy
- Comparing groups is where strategic opportunities are found

We make your job easy!



Reports, Views, Dashboard & Data all delivered in a Perfect Match to your Agency Structure.



Too many vehicles?
How many days are they used?
How many miles per month?
How Many miles per day?
Average Start-End Time?
Do they need a permanent vehicle assignment?
What are the totals per Agency?
What are the totals per Region?

We provide ANSWERS , the way you want them and they are automatically delivered to you.

Report Totals for: 09/07/2015 - 09/13/2015

Number of Active Drivers:
49

Distance Traveled Total:
17623 miles

Distance Traveled Average Per Day:
86 miles

Start Time Average Per Day:
10:35 AM

End Time Average Per Day:
4:23 PM

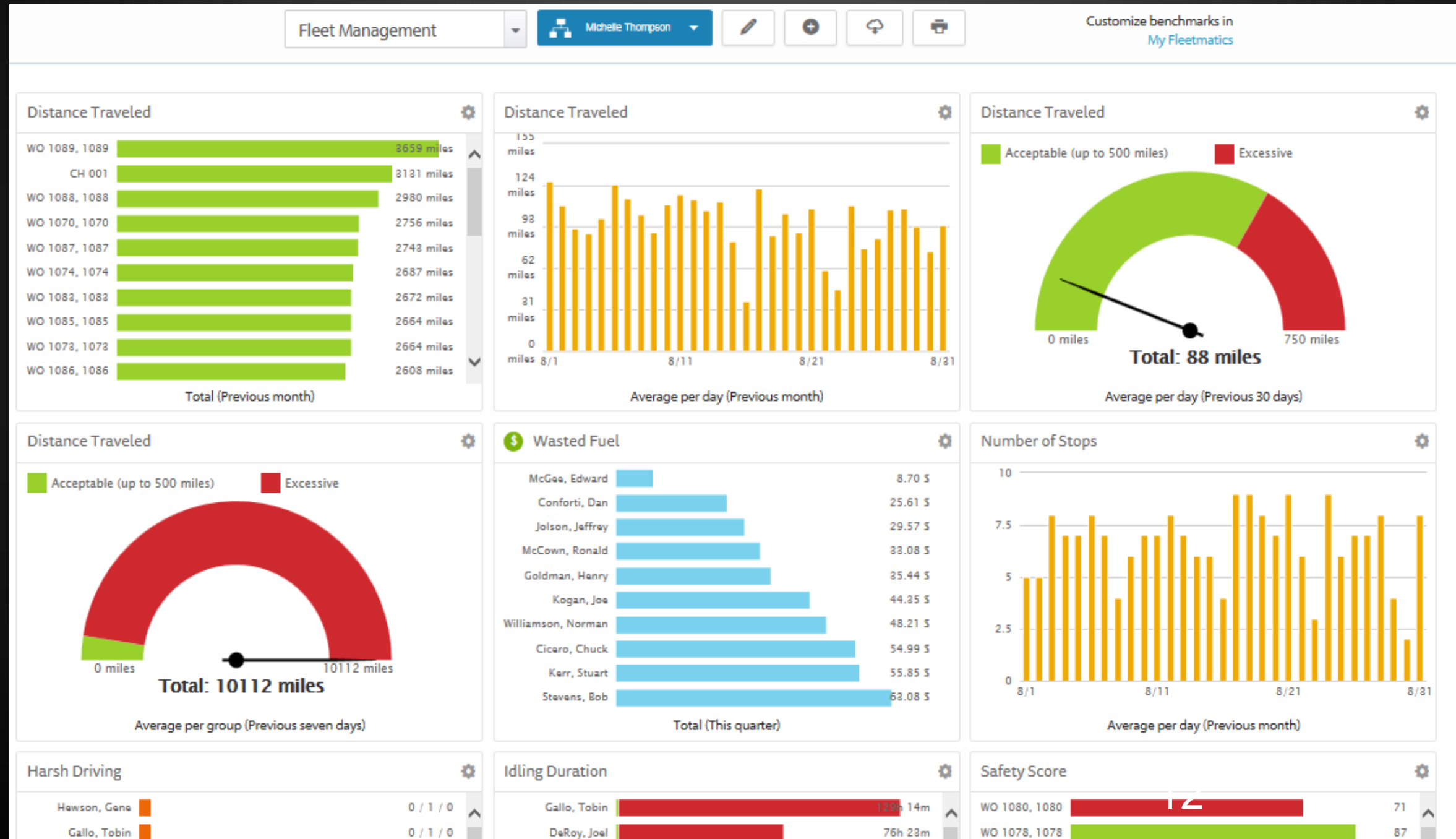
Days with Activity Total:
204

Entire Fleet >> Regions >> **West**

California						
Driver ▲	Vehicle	Distance Traveled Total	Distance Traveled Average Per Day	Start Time Average Per Day	End Time Average Per Day	Days with Activity Total
	FD 0132	498.96	83.16	6:33 PM	3:54 PM	6
	FD 0244	63.38	21.13	12:54 PM	12:32 PM	3
Alec Newton	FD 0241	385.87	77.17	8:45 AM	12:53 PM	5
Alex Parry	FD 0158	380.9	63.48	6:29 AM	5:15 PM	6
Blane Heastings	FD 0188	439.93	87.99	1:46 PM	4:15 PM	5
Brady Leonard	FD 0255	695.31	173.83	5:22 AM	6:11 PM	4
Bryn Madden	FD 0269	124.27	41.42	10:34 AM	2:35 PM	3
Cale Rementer	FD 0137	827.67	137.94	6:45 AM	6:46 PM	6
Chad White	FD 0039	116.82	29.2	6:06 AM	1:41 PM	4
Colin Orr	FD 0277	78.91	19.73	6:40 AM	2:54 PM	4
Dale Emswiller	FD 0192	1017.81	145.4	9:34 PM	7:17 PM	7
Dean Andersen	FD 0030	251.66	50.33	8:40 PM	6:16 PM	5
Devin Park	FD 0248	168.39	42.1	8:38 AM	3:36 PM	4
Duncan Gordon	FD 0278	516.36	103.27	10:12 AM	2:15 PM	5
Erik Orsanti	FD 0138	489.02	81.5	1:42 PM	4:54 PM	6
Franck Hallowell	FD 0270	177.71	29.62	7:12 AM	3:46 PM	6
Fred Baker	FD 0183	136.08	45.36	11:30 AM	4:17 PM	3
Harold Summers	FD 0178	132.35	44.12	7:39 AM	3:04 PM	3
Jack Ross	FD 0131	103.77	34.59	3:35 PM	11:52 AM	3
Jerry Guinn	FD 0195	4.35	2.17	9:54 AM	3:27 PM	2
Jesse Bloomberg	FD 0246	1.86	0.93	9:14 AM	1:43 PM	2
Joel Amstutz	FD 0193	489.02	81.5	6:34 PM	4:46 PM	6
Jonathan Weinman	FD 0191	466.03	66.58	7:39 AM	3:30 PM	7

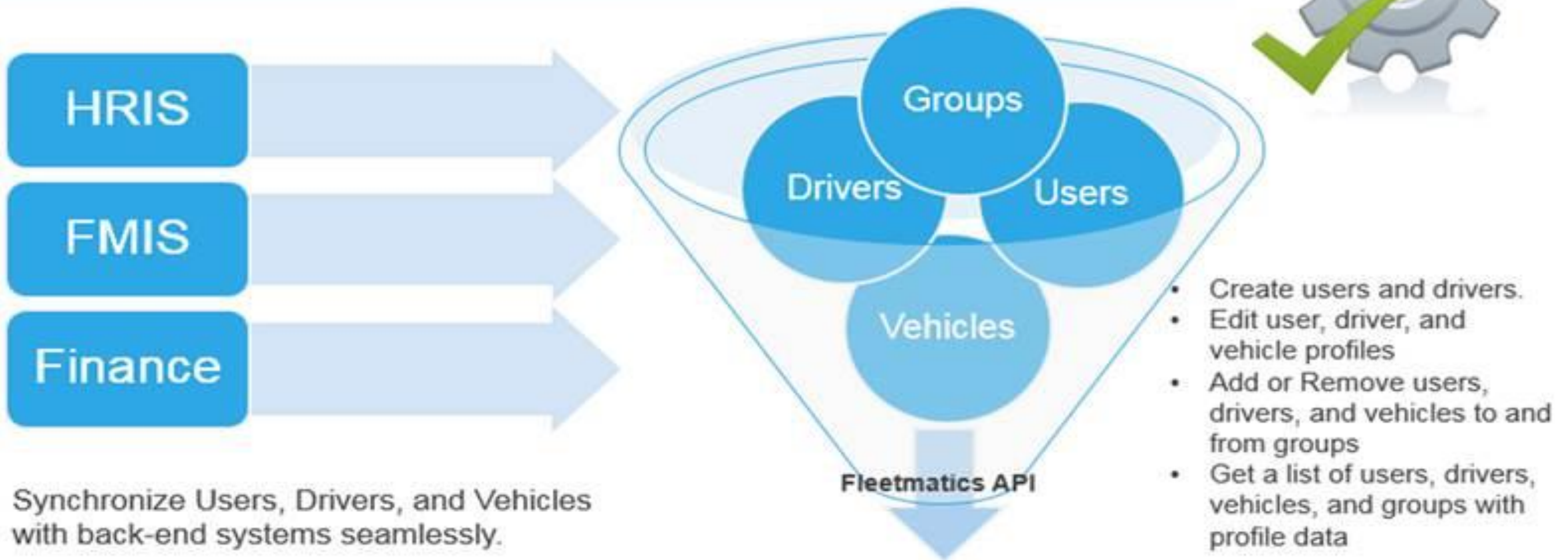
Goals, Performance & Answers – Your way!

Hundreds of Dashboard options with Multiple Hierarchy results across your organization. Ease of use and results at all reporting levels.



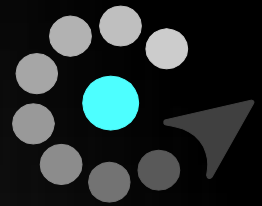
Robust Integration

Automated Admin



Synchronize Users, Drivers, and Vehicles with back-end systems seamlessly.

REVEAL



Fleetmatics

Bruno F. Del Vecchio
VP, Strategic Sales

office: 888-837-7243 x3228
mobile: 216-701-1436

[Bruno.delvecchio@Fleetmatics.com](mailto:bruno.delvecchio@fleetmatics.com)