

FEATURING PHOENIX MOTORCARS



Headquartered in Ontario, California, approximately 45 miles from Downtown Los Angeles, Phoenix is strategically located for US manufacturing and distribution. Phoenix Motorcars is focused on commercial and government fleet customers. Fleets are the ideal customers for EVs, due to their vehicle usage patterns, centralized operation and high fuel consumption. In addition to the environmentally friendly aspects of EVs, they offer significant cost benefits over the life of the vehicle.

Phoenix's experience and market approach provide numerous opportunities for the electrification of transportation. Specific Areas of experience include: Design, Development and Manufacturing of EV components, sub-systems and Complete vehicles for sales in the US and export markets



www.cleancitiessacramento.org

Phoenix ZEUS Electric Shuttle Bus

Potential Funding



SECAT



HVIP



Up to \$40,000

- based on historic mileage combined with HVIP

www.4secat.com



\$50,000

- configured with a GVWR 14,000 lbs. or less

\$80,000

- configured with a GVWR over 14,000 lbs.

www.californiahvip.org/default.aspx



Settlement Potential Funding

Zev Investment Commitment

\$800 million to be spent in California over 10 years by VW

- \$200 million every 30 months (2.5yrs)

Investments may include:

1. Planning and Infrastructure
2. Brand Neutral Education and Outreach
3. Programs/Action to Increase public exposure or access to ZEV's
4. Green City

www.electrifyamerica.com

Environmental Mitigation Trust Agreement

To reduce NOx emissions

\$422,636,320 to be distributed in California

Possible Funding can include

1. Class 8 Local Freight Trucks and Port Drayage Trucks
2. Class 4-8 School Bus, Shuttle Bus, or Transit Bus
3. Freight Switchers
4. Ferries/Tugs
5. Ocean Going Vessels Shore power
6. Class 4-7 Local Freight Trucks (Medium Trucks)
7. Airport Ground Support Equipment
8. Forklifts and Port Cargo Handling Equipment
9. Light Duty ZEV Supply Equipment
10. Diesel Emission Reduction Act

SMAQMD Additional Funding Opportunities

Proposition 1B: Goods Movement Emission Reduction Program (GMERP)

www.airquality.org

| Truck Class (Old Engine MY) | Technology | Max Funding | Truck Class (Old Engine MY) | Technology | Max Funding | Truck Class (Old Engine MY) | Technology | Max Funding |
|-----------------------------|-----------------|-------------|-----------------------------|-----------------|-------------|-----------------------------|-----------------|-------------|
| Class 7 & 8 (2009 or older) | Zero Emission | \$200,000 | Class 6 (1998 – 2009) | Zero Emission | \$100,000 | Class 5 (200-2009) | Zero Emission | \$80,000 |
| | Hybrid / ZEV | \$150,000 | | Hybrid / ZEV | \$65,000 | | Hybrid / ZEV | \$50,000 |
| | Ultra Low NOx | \$100,000 | | Ultra Low NOx | \$50,000 | | Ultra Low NOx | \$40,000 |
| | Standard Hybrid | \$80,000 | | Standard Hybrid | \$45,000 | | Standard Hybrid | \$35,000 |
| | Natural Gas | \$65,000 | | Natural Gas | \$40,000 | | Natural Gas | \$25,000 |

SMAQMD Carl Moyer Program

Funding for off-road diesel equipment replacement, diesel ag pump electrification, and other source categories

www.airquality.org

Clean Vehicle Rebate Project (CVRP)

Up to \$10,000 for personal electric or fuel cell cars

www.energycenter.org/clean-vehicle-rebate-project

